



DAIGLE COMMERCIAL GROUP

Maine's Premier Hospitality Industry Real Estate Brokerage

To our clients and friends,

Although 2008 was an excellent year for our company with two fairly large transactions closing early in the year, 2009 began with a different pace. Until mid-March of '09, activity had been somewhat slow. Renewed interest for acquisitions and increased activity was seen in March and was even stronger in April. Despite a lot of change with the overall economy, we are encouraged by an apparent revitalization within the industry and by our own activity – four properties under agreement by April 30, 2009 and reports from many in Maine's hospitality industry who are optimistic for the upcoming season.

In 2008 we closed two of the largest transactions in Maine's hospitality industry: the sale of the Pink Blossoms Resort on Shore Drive in Ogunquit and the beachfront Sea View in Old Orchard Beach. We are currently experiencing renewed levels of activity for several of our statewide listings, including resort and commercial hotel properties.

Also, we are pleased to have Paul Deshaies, who joined our brokerage team in 2008. Paul, a native of Maine with more than 37 years of experience in residential and commercial real estate brokerage, has developed business parks and residential condominiums and brings a wide range of skills to our brokerage practice.

If you're considering an acquisition in time for the coming season, don't wait! We have listed and available – or can find for you – opportunities in every size, type and category, from the southern coast to interior mountains and Down East Maine. Financing is available at favorable rates from Maine community banks.

We'd love to hear from you, regardless of whether you are actively buying or selling a Maine hospitality industry business. We're always glad to share our knowledge and make new connections. We look forward to hearing from you.

Roger Daigle and the Daigle Commercial team